



# Screening Mistakes Will Cost You Big

## SEARCHING TOO MANY LISTS

You risk getting results that aren't worth reviewing, or worse, missing excluded individuals because you're buried in unnecessary review. Searching unnecessary lists can increase your work without reducing your risk.

## IMPROPER USE OF DATABASE INFORMATION

You might mistake a good employee for a listed sanction with partial information. Or you might improperly clear an employee because you couldn't be sure they matched to the sanction. The first is embarrassing and a waste of time, while the second can cost you big-time.

## FOCUSING ON TYPE 1 ERRORS

A system built to avoid false positives is by definition less focused on making "sure" no sanctioned entities make it past review. Too much concern for false positives can obscure false negatives and blind you to bad actors who commit fraud, harm patients, and threaten your revenue.

## IGNORING THE SOCIAL SECURITY DEATH MASTER FILE SEARCH

When an employee forges an identity with the wrong SSN, you might ignore legitimate sanctions based on that conflicting information. You're responsible for keeping that falsifier out, regardless of the information they give to you, so check the SSDMF.

# MISSING AN EXCLUDED INDIVIDUAL OR ENTITY WILL COST YOUR ORGANIZATION, HURT YOUR PATIENTS AND STAKEHOLDERS AND COST YOU TIME AND MONEY.

## MISMANAGING EMPLOYEE INTERACTIONS, FIRING OR WAIVERS & CONFIRMATIONS

Mishandled waivers or confirmation interactions can demoralize employees, damage your culture, reduce trust in HR & Compliance, or even land you in court.

## USING A POORLY AUTOMATED REVIEW PROCESS

Overly mechanized processes ignore the discretion that makes compliance leaders necessary, and forces you to choose extra work or sloppy risk management, no matter how fancy the web page is.

## MAKING DECISIONS BASED ON INCOMPLETE INFORMATION

Ignoring a sanction for the wrong reason doesn't remove the risk or liability, it only makes you oblivious until harm or regulatory enforcement demands your attention. Based on list and field type, you may unwittingly rely on info gaps, incomplete info, or conflicting to drive the wrong decision!

## BURYING THE TEAM WITH ADMINISTRATIVE WORK

Your team's time is wasted with unnecessary work, excessive search review tasks, hand-offs across the team, and shuffling or tracking the steps in the process. They can't do the important, complex work and scheduled reviews are left incomplete for months while risks go unchecked.

# IF YOUR TEAM IS MAKING ANY OF THESE ERRORS, THE TIME TO ACT IS NOW.

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